



# *Paul Whiston. 1994*

## **What Career are you in, and what sort of things does this entail?**

Commercial Insurance Broker - handling the risk management and protections for a multitude of industries of all sizes from turnovers of £50,000 to £500,000,000. A love of learning is a must, as knowledge of your clients business and the risks it may face comes down to understanding what they do, how they do it and all that lies in between.

## **What inspired you to go into your chosen career?**

The variety of people I come in to contact with definitely stems from my time in Malbank VIth form. Whilst I'll admit I didn't use my time wisely during my tenure there it certainly had no end of influence on my confidence the ability to communicate - to understand and to be understood.

## **What advice would you give to anyone interested in working in your career area?**

In your early years do not be afraid to try many different roles in the industry. I have been an insurer and broker in my time and in both of these sides of the fence there are in turn many more roles such as IT, Operations and Human Resources as well as technical roles in underwriting and claims management.

## **What do you know now, that you wish you'd known when you were leaving Malbank?**

Education isn't about passing an exam - it's about wanting to learn and use your knowledge in a direct way to keep your life interesting and find a sustainable passion.

***If you would like to get in touch with Matt to find out more about careers like this, please contact Mr Batty in the Sixth Form Office, or via Teams***